# Simple, online electronic referrals Intelligent provider matching, ordering and tracking.

Referring patients for care is more challenging than ever. As providers assume responsibility for both the cost of care and patient outcomes, clinic staff must:

- Determine when a prior authorization is required.
- Identify in-network specialists, imaging services, infusion centers, physical therapy and more.
- Complete the necessary paperwork.
- Communicate with specialists, health service providers and equipment manufacturers.

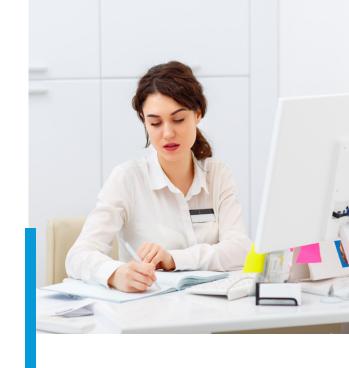
Online referral solutions with access to electronic consultations, or eConsults, from AristaMD:

- Reduces the time needed to coordinate in-network care
- Increases patient compliance by removing barriers to access and care
- Improves provider and patient communication
- Eliminates unnecessary testing, lab work and faceto-face visits

#### Improve operational efficiency and care

It is hard to believe that faxing is still used to communicate, especially in healthcare, where those faxes are full of Protected Health Information (PHI). Even with a dedicated staff, manual referral processes are costly and rife with potential errors. With the complexity of health plans, unreliable technology and limited access to prior authorization requirements and in-network information, it's no wonder that referrals are a drain to practice efficiency.

When operational challenges create delays, patients often fail to receive care, turn to out-of-network providers or seek care in the emergency department. By switching to electronic referral ordering, clinics can improve communication, reduce patient referral wait time and reduce the time it takes to complete a referral from days to just a few minutes.



#### PCPs face dangerous and costly referral challenges.

These statistics are symptoms of a broken referral process that leads to patient frustration, poor outcomes and inflated costs.



20 million clinically inappropriate referrals are sent annually.



20% of patient referrals are misdirected.



50% of referrals are never completed by the patient.

#### Solve referral challenges and relieve administrative burdens:



Coordinate referrals in 90 seconds or less while reducing phone calls and faxes.



Verify insurance to lower the cost of care and prevent network leakage.



Locate specialists and services based on subspecialty, distance and network participation.



Confirm scheduled appointments to increase patient compliance.



Offer eConsults to avoid travel and treat low acuity conditions.



Complete the referral by gathering the specialist's diagnosis and treatment plan.



Access decision-support to
Access decision-support to
The refer patients to the right
In-network specialists at the most
convenient locations and improve care
coordination throughout your network.

#### eConsults: How PCPs provide specialty care

## Request eConsults within the referral workflow.

AristaMD incorporates eConsults into the referral management workflow at the touch of a button. The platform uses decision support technology to determine when an electronic consultation, or eConsult, is an appropriate alternative to a face-to-face visit with a specialist.

Connect to specialists within a few hours to:

- Get guidance on care plans.
- Expand the clinic's service offering.
- Offer specialist care without travel, wait or additional expense.

### Proven solutions that add value for providers and patients:

- Grow margins
- Decrease the cost of care
- Improve patient satisfaction

