Real world outcomes

eConsults deliver immediate, quantifiable value.
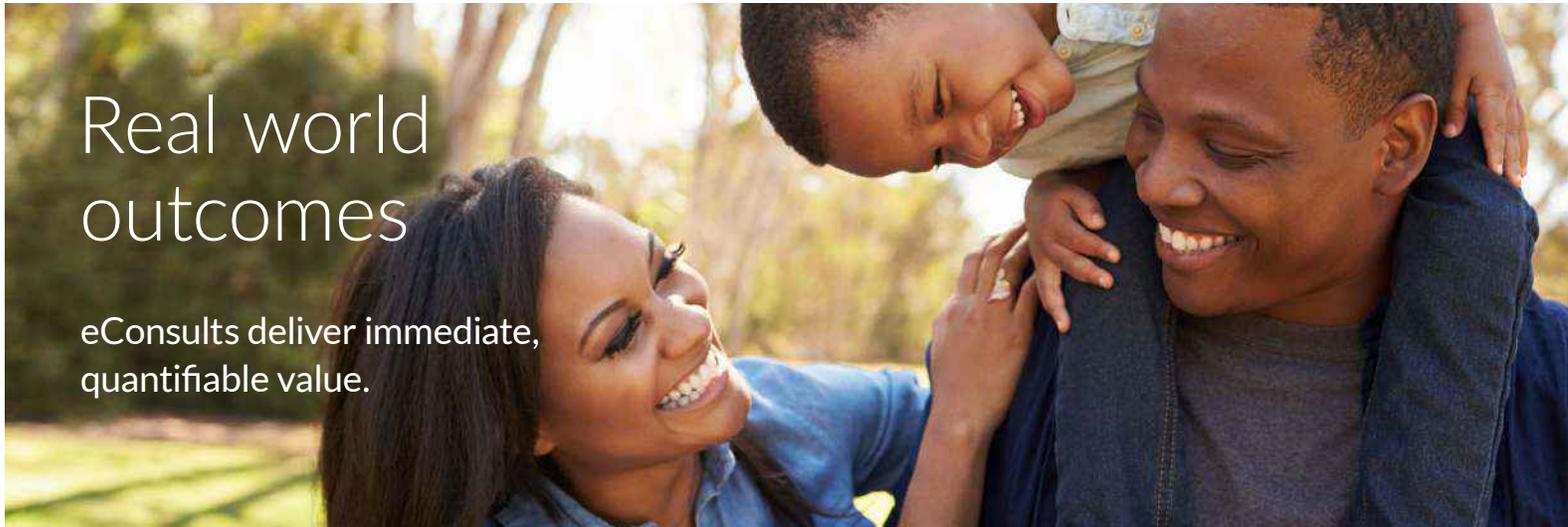
Deliver faster specialist access

Realize immediate improvements in access times

Decrease the cost of care

Fewer expensive specialist visits, workups, hospitalizations, downstream referrals and ED visits

Increase member satisfaction

Reduce time to receive specialist care and out-of-pocket expenses (e.g., travel)

Improve outcomes

Reduce unnecessary specialist referrals, ED visits, and hospital admissions

Have happier docs

PCPs supported for complex populations, specialists operate at top of license, happier patients

Higher margins

Care costs decreased for cases covered by eConsults

More competitive offering

Access to specialty care for less money

Better Ratings

HEDIS, STARS, CAHPS

Value to the 3 Ps

Patients

- Avoid taking time off work and arranging for childcare
- Immediate specialist access
- Lower out-of-pocket cost
- Fewer acute events and ED visits

Providers

- Enhanced care offering
- Educational tool
- Revenue generation from keeping patient
- Improved patient management

Payers

- Increase access – HEDIS & Star Ratings
- Cost savings from more appropriate patient triage and reduced ED visits and hospitalizations
- Improved management of chronic conditions

For more information or to request a demo, contact us at **info@aristamd.com**

www.aristamd.com

Arista|MD

eConsult impact by the numbers

>90%*

>70%*

11-12%**

Decrease in ED visits & hospitalizations*	Avoided face-to-face visit	Strongly impacted care plan
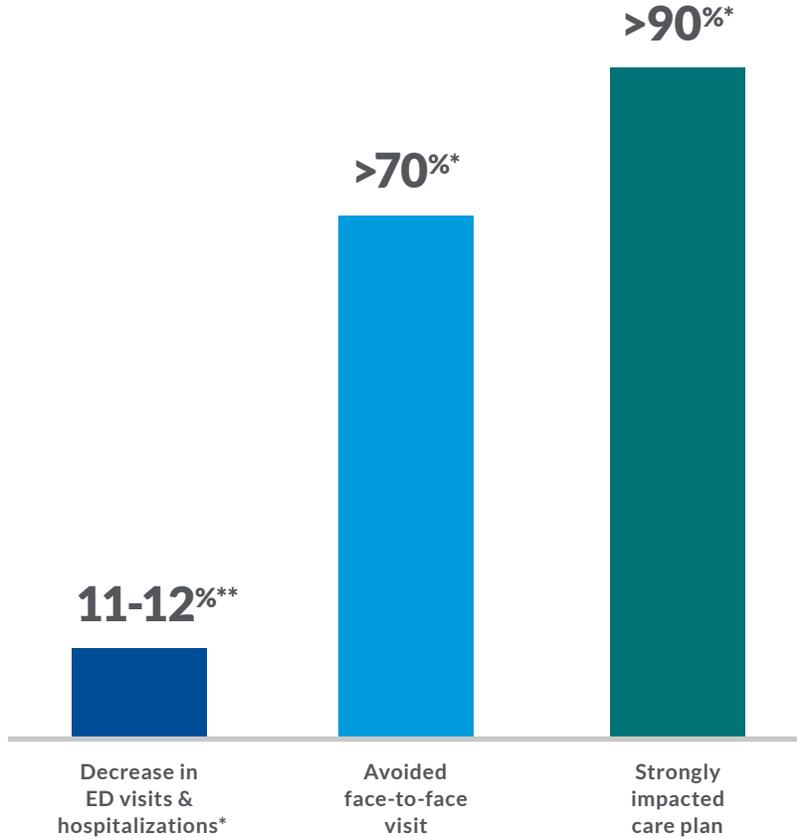
> " Telehealth is a potentially useful tool that, if employed appropriately, can provide important benefits to patients, including: increased access to health care, expanded utilization of specialty expertise, rapid availability of patient records, and the reduced cost of patient care.
> —
> **BCBS Affiliates**

> " Telehealth Services encompass the delivery of health-related services and information through telecommunications technologies to improve a patient's clinical health status. Telehealth is not a medical specialty in itself but a healthcare delivery modality, which is expected to increase access and decrease the cost of delivering care.
> —
> **Cigna**