

Reduce unnecessary health plan costs.

eConsults can increase timely access to quality specialty care while significantly decreasing healthcare costs.



More than **\$75 billion** is spent annually on specialist referral costs in the US.

<p>9%</p> <p>of ambulatory visits result in a specialist referral¹</p>	<p>An estimated</p> <p>30%</p> <p>of referrals are for routine clinical cases that can be safely treated by PCPs²</p>	<p>The average referral results in</p> <p>3.4</p> <p>specialist visits⁵</p>	<p>\$965</p> <p>is the average total cost of downstream specialist costs resulting from one referral⁴</p>	<p>1 in 10</p> <p>AMBULATORY VISITS</p> <p>&</p> <p>1 in 3</p> <p>HOSPITAL DISCHARGES</p> <p>result in referrals to other care providers⁵</p>
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1. (9%) NAMCS 2015; Rui P, Okeyode T. National Ambulatory Medical Care Survey; 2015.
2. AristaMD Internal Data.
3. (3) Barnett et al; Arch Intern Med. Author manuscript; available in PMC 2013 February 09.
4. (\$305) MEPS (Medical Expenditure Panel Survey); STATISTICAL BRIEF #484: Expenses for Office-Based Physician Visits by Specialty, 2013.
5. Barnett ML, Song Z, Landon BE. Trends in Physician Referrals in the United States, 1999-2009. Arch Intern Med. 2012;172(2):163-170. doi:10.1001/archinternmed.2011.72.

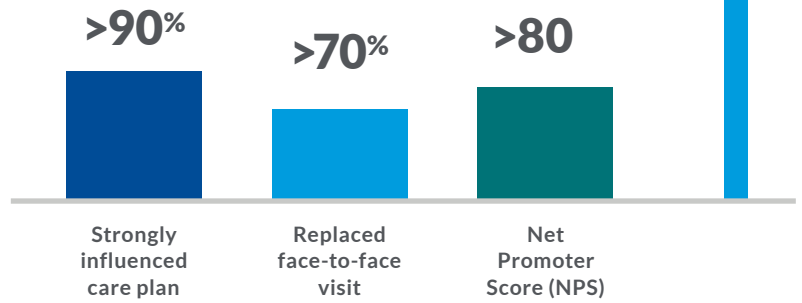


For more information or to request a demo, contact us at info@aristamd.com

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Arista|MD

eConsult impact by the numbers



More than **70%** of routine specialist referrals can be replaced by an eConsult.

Launching an eConsult program can be done **in less than 30 days**, requires **no IT integration**, and costs **\$0 upfront per eConsult**.

Adoption of eConsults is fast, simple and immediately gives PCPs the support they need to avoid unnecessary referrals, which means:

More timely access to care

Reduced costs associated with unnecessary specialist visits, labs and diagnostics, unnecessary ED and office visits associated with waiting for specialist availability

Improved patient satisfaction

Avoiding the need to create a new budget in order to run an eConsult program



“ Our intention is to be good stewards of our resources and to identify which help us to achieve quality measures (managing diabetes etc.), in a financially responsible way. We’ve realized that leveraging the AristaMD telehealth platform helped us to bend the cost curve through significant avoidance of in-person specialty referrals.

Dr. Kevin Ronan
Sr. Quality Assurance Manager, PCMH Accredited FQHC